

O'Riordan Bethel's lawyers counsel and advise the business community in the following practice areas:

- **Government Contracts**
- Securities Enforcement
- **Financial Regulation**
- Business Litigation
- **White-collar Criminal Defense**
- Construction
- **Certification (including 8(a) and DBE)**

Small Business

DC DOT DBE

DC CBE

MD DOT DBE

WMATA DBE

WBENC/WPEO MBE

Contact:

202-822-1720 (Phone)

202-822-1721 (Fax)

<http://www.oriordan-law.com>

CORiordan@oriordan-law.com

PBethel@oriordan-law.com

To Our Friends and Clients:

The O'Riordan Bethel Law Firm, LLP celebrates the launch of our sixteenth year in business! We are proud to have been selected to assist our clients, and extend congratulations to a number who scored key victories, achieved goals and received awards in 2010:

- We twice protested, on behalf of Blazer Construction-Cadence Joint Venture, the Air Force's failure to follow stated evaluation criteria. The first time, the Air Force apologized, paid our client's legal bill, and promised to do the right thing on reevaluation. It did not, but after our second protest the Air Force awarded the Joint Venture a five-year SABER contract valued at \$90,000,000.
- We successfully defended Nationwide Glove's award of a four-year contract for the manufacture of flyer's gloves and a total estimated maximum dollar value of \$43,886,870, and helped prove that Defense Supply Center Philadelphia conducted a fair evaluation.
- We continued to guide multiple clients through D.C. DOT, WMATA, VDOT, Virginia DMBE, DC DSLB, and U.S. Small Business Administration certification, including, in the just the last several months:
 - Washington Refrigeration Company, Beltsville, MD (MDOT DBE/MBE)
 - Laytonsville Turf Farms, LLC, Gaithersburg, MD (MDOT DBE/MBE)
 - Calvert Contracting, Inc., Forestville, MD (U.S. SBA 8(a)BD)
 - H.J.K. Contracting, Inc., Herndon Virginia (U.S. SBA 8(a)BD)
- Linda Cahow, President of Asphalt General and one of our clients, was named Professional Women in Construction's Top Woman of Achievement in Subcontracting in 2010, and her firm was a 2010 Top 100 Minority Business Enterprise Award winner.

As we look forward to our work with you in 2011, we want to share with you some of our successes in 2010.

- Both Managing Partner Carol O'Riordan and Executive Partner Pamela J. Bethel were honored to be recognized by *SmartCEO* magazine as members of Washington, DC's *LegalElite*. This list includes only those private attorneys whose services, in a poll of clients who are CEOs of significant corporations, are highly prized.

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African-American and Woman-Owned

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- Executive Partner Pamela J. Bethel's thoughts were influential in a number of discussions in locally and nationally significant venues last year.
 - In May, Pam testified before the **House Financial Services Committee** to support the enactment of Section 342 of the Dodd-Frank Wall Street Reform and Consumer Protection Act, which mandates that federal financial services regulatory agencies establish an Office of Minority and Women Inclusion.
 - In October, *The National Law Journal* published Pam's article supporting Section 342 and refuting claims that Dodd-Frank would impose racial and gender hiring quotas on Wall Street firms.
 - On December 7, Pam participated as a panelist on a teleconference sponsored by the **American Bar Association's International Securities and Capital Markets Committee**, discussing Dodd-Frank's Office of Minority and Women Inclusion.
 - In November, Pam was named a member of **D.C. Mayor Vincent Gray's transition team** on economic development issues. In that role, she is exploring ways in which the new mayor can enhance the city's economic development by partnering with the private sector.
- Carol L. O'Riordan also had several speaking engagements:
 - Carol was the keynote speaker at the Women Business Consortium's **Power Conference!** (Sept. 1, 2010, Bethesda, Maryland). Carol addressed an audience of more than 75 regional business owners about *Basic Considerations for Teaming and Joint Ventures*.
 - Carol participated in a **CITIBank educational seminar for 35 C-level executives in Tysons Corner** (Sept. 23, 2010), leading a discussion of issues of *Partnering, Teaming and Joint Ventures for Government Contractors*.
 - Carol was a featured speaker at **NUCA's EXPO '11** on January 19, 2011 in Puerto Rico, speaking on *International Opportunities in Infrastructure Development and Construction*. Carol and Washington Consulting Corporation's Laura Rojas highlighted opportunities in international infrastructure development and explained how U.S. companies, big and small, can move safely and profitably in global markets once they understand what is available, and how to pursue the work.

Celebrating Our Next 15 Years

February 15, 2011

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